



JOHN HAMILTON - JULY 17 & 18 NEGOTIATING SKILLS

It takes 21 days to build a new habit and 3 days to break it. So start today and track over the next 21 days how you utilize at least 1 negotiating skill or idea you learned today that will help you grow or improve your business. Use the chart below to record your action daily.



I Commit To Building This New Habit Over Next 21 Days!

New Habit: _____

START
TODAY!

1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21

Day 22: Can you already identify additional commission dollars you have earned by utilizing these skills? \$ _____

Additional Resources: www.jhseminars.com and David Knox Video Library, Negotiating Topic, on Agent Intranet



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