



BERKSHIRE
HATHAWAY | Georgia
HomeServices Properties

Appointment Setting Surge

GOAL-SETTING WORKSHEET

My Appointment Goal: _____

Conversations Needed: _____

“O” Circle each day you will prospect. “X” it out once you complete your calls

MAY 2019						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

JUNE 2019						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

JULY 2019						
S	M	T	W	T	F	S
30	1	2	3	4		