



BERKSHIRE HATHAWAY HomeServices



RISMEDIA COPYRIGHT 2019 - PROPRIETARY & CONFIDENTIAL

About RISMedia









- The leader in real estate news and information for over 39 years
- Publisher of award-winning Real Estate magazine and daily real estate new service (RISMedia e-News) with over 400,000 industry subscribers
- Top real estate professionals rely on RISMedia content to keep them informed, educated and up to date on industry trends





Social Media REsource Snapshot:

- Automatically post real estate & lifestyle content to social media sites 1x/week
 - Facebook, LinkedIn, Twitter
 - Users can upgrade to fully scheduled
- Landing page branded to user to read full post (logo, contact info, picture)
- Daily email alert with suggested posts, click and post
- Manually post content from RISMedia or Content Library any time
- Integrate with MLS data feed
 - Post listings to social media
 - Promote listing on landing page
- User info directly from REsource Center
- Post Analytics
- Sign up from "Social Media REsource tile" in REsource Center





Social Media REsource Content

- Original content written by RISMedia editorial staff
 - Custom-branded, consumer-focused real estate, homeownership and lifestyle content that engages your prospects
- Content distributed includes:
 - Agent/Broker Name
 - Headshot
 - Brokerage Logo
 - Contact Information
 - Website URL
 - Property Listings & More
- Real Estate & Lifestyle content
 - Auto-delivered in the form of articles, infographics and videos to your social media sites

This information is brought to you by

MARIE RIVERA Berkshire Hathaway HomeServices



BERKSHIRE HATHAWAY HomeServices Allison & Doyle, REALTORS*



Marie Rivera Real Estate Professional Berkshire Hathaway HomeServices 123 Main Street Anytown CT 06850

Office Phone: (203) 123-1234 Mobile Phone: (401) 529-5676

Email Me

My Website

View My Listings





Sellers: What Every Buyer Wants to Know About Your Home

By Suzanne De Vita

Home sellers are in an advantageous position this summer, with demand high and sales at their strongest in close to a decade. Planning to list your home in the coming weeks? Get the most for your house before the season's up by making it accessible to buyers—with information.

Every homebuyer wants to know specific aspects of homes they're considering purchasing —information that may seem premature to advertise initially, but could ultimately be determining factors in their decision to make an offer.

in C f 123 M Anyto ants Office

Social Post to Landing Page



5 Stunning Features That Attract Luxury Homebuyers

Today's high-end homebuyers expect a full package of amenities. Of course, a luxurious

BERKSHIRE HATHAWAY HomeServices This information is brought to you by

MARIE RIVERA Berkshire Hathaway HomeServices



5 Stunning Features That Attract Luxury Homebuyers

Today's high-end homebuyers expect a full package of amenities. Of course, a luxurious master suite and gournet kitchen are essential, but it doesn't stop there. In an era of elevated living, these five highly sought-after features will set your house apart.

Wine cellar

A place to store your valuable vino collection isn't just for wine afficionados anymore. Wine cellars are fast becoming an expected amenity and the more elaborate, the better. Tasting rooms and ventilated cigar rooms go hand-in-hand to make it a full experience that never fails to impress when entertaining.

High-tech systems

Smart home systems that are fully integrated to the entire home have proven a convenience that many buyers are not willing to live without. Being able to control music, lighting, security, temperature, and more, from your phone—whether you're at home or on the road—is the new normal.

Home theater

Whether you're hosting friends for the big game or settling in to family movie night with a bowl of





Marie Rivera Real Estate Professional Berkshire Hathaway HomeServices 123 Main Street Anytown CT 06850

Office Phone: (203) 123-1234 Mobile Phone: (401) 529-5676

Email Me

JOIN THE BEST.



View My Listings





Branded Landing Page Examples

This information is brought to you by

MARIE RIVERA **Berkshire Hathaway HomeServices**





Marie Rivera

123 Main Street

Email Me

Anytown CT 06850

JOIN THE BEST.

Real Estate Professional

Sellers: What Every Buyer Wants to Know About Your Home

By Suzanne De Vita

Home sellers are in an advantageous position this summer, with demand high and sales at their strongest in close to a decade. Planning to list your home in the coming weeks? Get the most for your house before the season's up by making it accessible to buyers-with information.

Every homebuyer wants to know specific aspects of homes they're considering purchasing -information that may seem premature to advertise initially, but could ultimately be determining factors in their decision to make an offer.

This information may include:

. How old is the home? When was it last renovated? How old is the roof?

• What structures or fixtures are included in the list price? (Appliances, ceiling fans, lighting, shed, swing set, window treatments, etc.)

• What are the home's annual costs? (Electric, municipal water, gas, oil, lawn care, pool maintenance, etc.)



Taking the Stress Out of a Home Sale in 2016 Marie Rivera Email Me in 💙 f Taking the Stress Out of a Home Sale in 2016



Office Phone: (203) 123-1234 Mobile Phone: (401) 529-5676

My Website

View My Listings

 \mathbb{R} JOIN THE BEST.



This information is brought to you by





Allison & Doyle, REALTORS*



Real Estate Professiona

123 Main Street

Email Me

Anytown CT 06850

Berkshire Hathaway HomeServices

Office Phone: (203) 123-1234

Mobile Phone: (401) 529-5676

My Website

View My Listings

企

RISMedia

in 9A Hot Home Decor Trends

Home decorators agree, comfort is on trend for 2019.

People are craving warmth, intimacy and a casual but sophisticated lifestyle.

These 7 decor trends will make your home cozy and stylish!

1. Scaled down furnishings. Arrange smaller pieces with rounded edges in more intimate settings.

2. Wall coverings. Wall paper, fabric wall coverings and murals are making a comeback.

- 3. Shades of green. For upholstery to kitchen furnishings, green is the new hue.
- 4. Color 'pops.' Think yellow for accents like lamps and pillows.
- 5. Warm woods. Antiques and second-hand finds are back in the limelight.
- 6. Fireplaces. Get cozy anywhere with indoor and outdoor versions.

7. Crafts and artisanal looks. Say no to mass production and complete your look with a few one-of-a-kind wonders



R

Videos





Articles

Infographics

 \mathbb{R}

My Website

BH

Responsive Design



Listing Presentation

Unless you're a seasoned real estate seller, the typical listing presentation can often leave you overwhelmed and dumbstruck. But to really make the right choice when



BH

BERKSHIRE

HATHAWAY

HomeServices



Mobile View

All RISMedia websites and online products are mobileresponsive.



Login Via BHHSGA.com Intranet Single Sign-On To BHHS REsource Center







Click SOCIAL MEDIA REsource













1. Sign up with email, or...

2. Sign up with Facebook



(BH HS

HATHAWAY HomeServices

Sign Up With Facebook

 \checkmark

 \checkmark

 \checkmark

 \checkmark

Next



Success! Your account is active.









Dear The Cary Team,

On behalf of **Berkshire Hathaway HomeServices Florida Realty** welcome to **BHHSsocial**, - your Automated Content Engagement platform!

You're just a few steps away from maximizing your social media presence with engaging content, automatically posted and branded to you.

With BHHSsocial, you receive:

Social media posts delivered automatically to your selected social networks every day (frequency options available), sharing consumer-facing homeownership, real estate and lifestyle articles, infographics, videos and more, all with

Welcome

An email will be sent confirming the user has successfully joined SOCIAL MEDIA Resource.





Follow any prompts to review or complete your profile.







If any changes are needed, do so later in REsource Center.

(BH)	Social Media REsource				
BERKSHIRE HATHAWAY HomeServices	PROFILE SETTINGS				
B	Con	Profile S	etup	8	Logo
Hello Marie!		Enter Your Phor	ne number		
		(401) 529-5676			\odot
ANALYTICS	١.	(203) 123-1234			review Landing Page
SCHEDULED CONTENT		Update	9		
PROFILE					
SETTINGS					
HELP					
UPGRADE					
LOG OUT					





Listing Links field is unlocked.





NOTE: Contact Brand Identity at GlobalBranding@hsfranchise.com for more info on adding your website.



License/Miscellaneous Information field is unlocked.



Required?

If your state requires your real estate license to be published, please use this field.





User's profile picture is also supplied by REsource Center.







Select a day for scheduled posting to Facebook.



Social Media REsource accounts receive 1 automatic post per week on the day of your choosing.





Select Facebook Pages for Scheduled Posting.



Don't have a Facebook Page? It is easy to create – more on that in a moment!





Congratulations! Profile is complete







Preview your **Branded Landing Page** from the Profile area.



Important Reminder: Any profile changes must be done from **REsource Center** – and allow up to 24 hours to appear here in **Social Media REsource.**





Preview Landing Page

This information is brought to you by

MARIE RIVERA Berkshire Hathaway HomeServices



in Y f in Y f

Sellers: What Every Buyer Wants to Know About Your Home

By Suzanne De Vita

Home sellers are in an advantageous position this summer, with demand high and sales at their strongest in close to a decade. Planning to list your home in the coming weeks? Get the most for your house before the season's up by making it accessible to buyers—with information.

Every homebuyer wants to know specific aspects of homes they're considering purchasing —information that may seem premature to advertise initially, but could ultimately be determining factors in their decision to make an offer.

This information may include:

- How old is the home? When was it last renovated? How old is the roof?
- What structures or fixtures are included in the list price? (Appliances, ceiling fans, lighting, shed, swing set, window treatments, etc.)

 What are the home's annual costs? (Electric, municipal water, gas, oil, lawn care, pool maintenance, etc.)





Marie Rivera Real Estate Professional Berkshire Hathaway HomeServices 123 Main Street Anytown CT 06850

Office Phone: (203) 123-1234 Mobile Phone: (401) 529-5676

Email Me



My Website





This information is brought to you by

MARIE RIVERA Berkshire Hathaway HomeServices



Hot Home Decor Trends

Home decorators agree, comfort is on trend for 2019.

People are craving warmth, intimacy and a casual but sophisticated lifestyle.

These 7 decor trends will make your home cozy and stylish!

1. Scaled down furnishings. Arrange smaller pieces with rounded edges in more intimate settings.

 $\ensuremath{\textbf{2}}$. Wall coverings and murals are making a comeback.

- 3. Shades of green. For upholstery to kitchen furnishings, green is the new hue.
- 4. Color 'pops.' Think yellow for accents like lamps and pillows.
- 5. Warm woods. Antiques and second-hand finds are back in the limelight.
- 6. Fireplaces. Get cozy anywhere with indoor and outdoor versions.
- 7. Crafts and artisanal looks. Say no to mass production and complete your look with a few one-of-a-kind wonders.







Office Phone: (203) 123-1234 Mobile Phone: (401) 529-5676

Email Me







Branded Landing Page(s)



Click 'Inactive' to create connection to Twitter.







Select day to post to Twitter.

(時) BERKSHIRE HATHAWAY HomeServices	Social Media REsourc	ce						
Hello Mariel	Social M <u>edia C</u>	Connections		TWITTE	R POST FRE	QUENCY ontent		
DASHBOARD		М	Τ	W	Th	F	Sa	Su
ANALYTICS								
LISTINGS								
SCHEDULED CONTENT					Continue			
PROFILE								
SETTINGS								
HELP								
UPGRADE								
LOG OUT								

Connecting process is about the same for all social media platforms.

You will be prompted to login and grant Social Media REsource **permission to post** on your behalf.



Social Media REsource Lite day to post will be same for all channels – 1x/week



Click 'Inactive' to create connection to Twitter.

y	Sign up for Twitter >
Authorize ace_twitter_share to use your account?	0
Username or email Password Remember me · Forgot password?	ace_twitter_share www.rismedia.com Share tweets for users
Authorize app Cancel This application will be able to: • Read Tweets from your timeline. • See who you follow, and follow new people.	
 Update your profile. Post Tweets for you. 	
Will not be able to:Access your direct messages.	

Connecting process is about the same for all social media platforms.

Authorize Social Media REsource app to post on your behalf.





Setting Edit or deactivate social media connections any time.

(BHS)	Social Media REsource	
BERKSHIRE HATHAWAY HomeServices		
Hello Marie!	Social Media Connections FACEBOOK CONNECTION Social Media Connection, please click Deactivate. Click Cancel to return to your Social Media Connections.	
 DASHBOARD	Deactivate Connection Cancel	
ANALYTICS		
LISTINGS		
SCHEDULED CONTENT		
PROFILE		
SETTINGS		
HELP		
UPGRADE		I
LOG OUT		I





Reminder: You will get a daily email reminder with posting suggestions.

From Email: acesupport@rismedia.com

Friendly Erom: Social Media REsource

Subject: Social Media REsource: Your Daily Social Media Suggestions

Hi Marie,

You do not have any Social Media REsource posts scheduled to go out today. We have selected three articles for you to choose from. Simply click on the article name and follow steps to manually posts.

- <u>Color Trends for 2019 Are Singing the Blues Planning on painting? Check out the color that wi be trending next year...</u>
- These Items Are Not Dishwasher Safe Keep this list handy in your kitchen!
- <u>Raising a 'Fair' Credit Score to 'Very Good' Could Save Over \$45,000 Hoping to raise your</u> credit score? It can have a major pay off.

Thank you,

Social Media REsource





Click the social media icon to begin manual post process.



Only the social media icons where there is an active connection to a social media platform will be shown as options for manual posting.



BH

BERKSHIRE HATHAWAY

HomeServices



Add a social intro and select page(s), click Share.







Allow ten minutes for post to appear.







Social Post Analytics







Listings: Post to Social Media or Schedule on Landing Page

BH	Social Media REsource					
BERKSHIRE HATHAWAY HomeServices	CONNECT YOUR LISTINGS					
	In order to access your listings through Homes.com we need to identify you. Please enter the MLS Number and ZIP Code of one your listings, or enter your own name and address:					
AL 😪 🕪	MLS Number and ZIP Code					
Hello Marie!	Enter MLS number	Please enter ZIP code.				
DASHBOARD	or Name and Address as Registered with Homes.com					
	First Name	Last Name				
	Address					
LISTINGS	Select Your State	ZIP Code				
SCHEDULED CONTENT						
CUSTOM CONTENT	If you do not have a Homes.com account, you will be prompted to open a free account so we can access your listings. Once we have a connection established with Homes, your listing data will appear - typically within two hours.					
EXCLUSIVE CONTENT	CONNECT LISTINGS					
PROFILE						





BH HS

BERKSHIRE HATHAWAY

HomeServices

Login in or create a FREE Homes.com account.





Login in	or	create	а	FREE	Homes.com	account.
LOGIN		cicate	u		1011103.00111	account.

Social Media REsource

Sorry we could not find a Homes.com Connect account associated with your information. Please fill out this form to create a FREE account and then you will able to post your listings on Social Media REsource.

Establish Your FREE Homes.com Profile Below

This will allow you to access your listings through our social media service.

First Name	Primary Number	Address
Last Name	Mobile Number	City
Agent Code Broker Code	Home Phone Number	Zip State
MLS Number	Primary Email	Secondary Email
Title	Office Name	
	I'm not a robot	
	Next	
	No thanks, back to previous page	
	Powered by 👸 Homes.com	





Success! Connected to listing data feed

BH	Social Media REsource
BERKSHIRE HATHAWAY HomeServices	LISTINGS
Hello Marie!	Post Property Only
DASHBOARD 	Propercy instrug posted to your echa
LISTINGS	
SCHEDULED CONTENT	#
CUSTOM CONTENT	View Scheduled Property Listings Only View Scheduled Property Listings Within Article Content
EXCLUSIVE CONTENT	





(BH HS

BERKSHIRE

HATHAWAY

HomeServices

Listings: Post to Social Media or Schedule on Landing Page.





Listings: Post to Social

	Social Media REsource	
BERKSHIRE HATHAWAY HomeServices	SCHEDULE A LISTING POST ON SOCIAL MEDIA	I
	Select a listing from the drop down menu or start typing in an MLS number.	н
	120046626-Single Family-2225 Tokalon St CA San Diego	I
Hello Marie!	SCHEDULE POST	I
DASHBOARD	Please select a property and click "Schedule Post", we will show you posting options on next screen.	L
ANALYTICS		L
LISTINGS		н
		4
CUSTOM CONTENT		
EXCLUSIVE CONTENT		
PROFILE	-	
SETTINGS		





Schedule: Posting date, social platform, edit social introduction.







HATHAWAY

HomeServices

Listings on Social Media



RISMedia

Schedule: Posting to appear within article.

(BH)	Social Media REs	ource			
BERKSHIRE HATHAWAY HomeServices		0			
Hello Marie!	Property Li: View property I	 The listing below will be scheduled to run within the content on your branded landing page. Q Preview Listing On Your landing Page 	ste	End Date	Action
DASHBOARD	120040626	120046626-Single Family-2225 Tokalon St, San Diego CA	-01	2019-06-15	4 12 10
ANALYTICS					
LISTINGS	9=	FOR SALE			
SCHEDULED CONTENT	<u>e</u> _	\$549,900			
CUSTOM CONTENT		No Photo Available 2225 Tokalon St, San Diego CA			
EXCLUSIVE CONTENT					
PROFILE		4 BEDS 3 BATHS 1448 SQFT LEARN MORE			
UPGRADE		Select the start and end date you would like to run this Listing on your branded landing page.			
LOG OUT	-	Start Date: 05/01/2019 0			
		End Date: 05/15/2019 9			
		Update Listing			





Social visitor will see listing within article on branded landing page.









ACESocial

HELP CENTER

Quick Tips to Getting Started Getting Started Log in or Sign Up With Facebook How to Set Up Automatic Posting to Facebook, LinkedIn or Twitter

Analytics

What Is Engagement? What Is Reach? What Are Impressions?

Scheduled Content

Scheduled Content Overview How to Post Content From RISMedia.com - Anytime! Why Don't I See an Auto-Post to My Social Media Site? When / What Time Do Automatic Posts Occur?

Settings

How to Set Up Automatic Posting to Facebook How to Set Up Automatic Posting to LinkedIn How to Set Up Automatic Posting to Twitter Reset or Error Posting Message Can I Control the Posted Content? How Many Facebook Pages Can I Post To?

Dashboard Dashboard Overview

Listings

How to Connect to Your MLS Data Feed How to Post a Listing to Social Media How to Make a Listing an Ad on Your Branded Landing Page About the ACESocial Leads Form

Profile

Profile Overview Profile Picture Help Website Link Help Tell Me More About My Branded Landing Page

Ad Management About Ads on the Branded Landing Page

Billing Questions Billing and Cancellation Terms and Conditions





Social Media REsource						
Submit Hole Deguest Form						
Submit Help Request Form						
Please enter your request below:						
Select type of request:						
Please tell us about your request below						
Edit 👻 Insert 👻						
\checkmark \checkmark Formats \checkmark B I \checkmark						
POWERED BY TINY						
Submit						

NOTE: Support form will direct inquiry to REsource Center support.











Connect a New Facebook Page

Log Out of Social Media REsource	Log In	Select Facebook Page		
Social Media REsource BERKSHIRE HomeServices Holo Marel DASHEDCARD	(EE) BERKSHIRE HATHAWAY HomeServices Welcome to SOCIAL MEDIA RESOURCE Social Media Marketing Made Easy	Image: What Pages do you want to use with Today's Home Update? In the next step, you will determine what Today's Home Update can do		
ANALY IICS LISTINGS CONTENT POSTS SCHEDULED CONTENT PROFILE SETTINGS	Continue with Facebook Use email address By signing in, you agree to our Terms & Conditions.	All Pages (1) Image: Compare the selected. Kelli's Real Estate Web Site Image: Compare the selected.		
HELP SCHEDULED CONTENT TRENDING CO UPGRADE TODAY No Post Scheduled Today! Image: Comparison of America's Healthiest Cities in Cities? LOG OUT April 25, 2019 Do You Live in One of America's Healthiest Cities in Cities? Image: Cities? Ever wonder where the healthiest Spot in the US is? WalletHub's latest Healthiest Cities in Compared 150 of the lowert Image: Cities?	Don't have a Facebook account? Use the email address method above.	Cancel		





Social Media REsource

Features	Lite	Full
Automatically post real estate & lifestyle content to social media	1x/week	Daily
Daily email with suggestions to manually post	Yes	N/A
Manually post any time	Yes	Yes
Branded Landing Page	Yes	Yes
Preview daily content 2 weeks in advance		Yes
Option to post listings on social media	1x/week	Daily + Add On
Option to post listings on landing page	Daily	Daily





Upgrade Options for Daily Posting







BH

BERKSHIRE

HATHAWAY

HomeServices

Content Algorithm to Avoid Duplicate Posts



RISMedia's Automated Content Engagement Sample Monthly Content Distribution

Day	Content	Торіс	🗅 in
1 st	Article	How Working with a Real Estate Agent Benefits You	
2 nd	Article	The Homebuyer's Mortgage Dictionary	
3 rd	Infographic	5 Signs It's Time to List Your Home	
4 th	Article	8 Outdoor Trends That Attract Buyers	
5 th	Video	How to Benefit from the VA Loan Program	
6 th	Article	Keeping Your Child's Credit History Clean	
7 th	Q&A	Q: How does refinancing work?	
8 th	Article	Where Americans Are Moving Right Now	
9 th	Article	How Single Women Are Changing the Home-Buying Market	
10 th	Infographic	Hiring a Mover? Watch Out for These Red Flags	
11 th	Article	Kitchen Problems to Look for before Buying a Fixer-Upper	
12 th	Video	Understanding APR When Shopping for a Mortgage	
13 th	Article	3 Common Mistakes Real Estate Investors Can't Afford to Make	
14 th	Q&A	Q: I'm a new homeowner. How much will I spend on maintenance each year?	
15 th	Survey	Which feature would you want in your backyard: an outdoor kitchen or a pool?	
16 th	Article	Tips for Veterans Buying a Home with a VA Loan	
17 th	Article	Mortgage Rates Continue to Fall	
18 th	Infographic	Tax Season: What to Expect When Selling Your Home	
19 th	Article	5 Ways to Increase the Property Value of Your Home	
20 th	Video	What to Consider Before Borrowing Home Equity	
21 st	Article	Insurance 101 for First-Time Homeowners	
22 nd	Q&A	Q: What legal considerations should I make before taking on a remodel?	
23 rd	Article	4 Surprising Credit Card Rewards Facts	
24 th	Article	Selling? 6 Staging Secrets of Model Homes	
25 th	Infographic	How Much Is My Home Worth? Homeowner Perception vs. Appraiser Reality	
26 th	Article	New Federal Measure Would Offer Tax Deductions to Millions of Homeowners	
27 th	Video	The Top 6 Most Useful Kitchen Additions	
28 th	Article	7 Questions to Ask Before Buying a Home	
29 th	Q&A	Q: When is the best time to sell my home?	
30 th	Article	5 Financial Tips for First-Time Parents	\bigcirc
			RISMedia

Monthly Content Distribution (Sample)

• 17 Articles

.

- 4 Infographics (Weekly)
 - 4 Videos (Weekly)
- 4 Q&A's (Weekly)

Monthly Content Titles (Sample)



Content Preview – 2 Weeks in Advance

Timeline - Edit, Replace, Delete



Timeline - Save, Replace, Close







Frequently Asked Questions

- Profile: All changes through Resource Center
- Connecting to Facebook Page
 - No posting to FB profiles. If new FB page delete current connection and recreate.
- Post 'Completed with Errors' = User needs to click Reset every 60 days for LinkedIn or if social password has change.
- Connecting to MLS data feed. User will be prompted create a free Home.com account if they do not have one.





Questions?



