



SOAR

PERFORMANCE COACHING

Congratulations and Welcome! You have joined Berkshire Hathaway HomeServices Georgia Properties, the Forever Brand. Real estate is a career that takes commitment, dedication, focus, passion and perseverance.

Our commitment is to guide and partner with you through group and individual coaching sessions through our 8-week program, SOAR. Develop your sustainable business quickly, implement competitive strategies, and learn best practices to set you up for long-term success.

SUCCESS. STARTS. HERE.

SOAR
(INITIAL HERE)

- ☐ Attend SOAR Kick-off Session via ZOOM Conference on Friday, April 10 at 10am. (Link to be provided)
- ☐ Attend ZOOM Conference sessions in the 8-week performance coaching program Monday, April 13 - Friday, June 5
- ☐ Attend all weekly regional "live" coaching sessions
- ☐ Commit to making 20 contacts daily - 100 contacts per week
- ☐ Record all calls and activities DAILY in online tracker
- ☐ Complete PROPEL Learning Path assignments as directed throughout 8-week session
- ☐ Participate in scripting practice/role play DAILY with accountability partner/group
- ☐ Commit to utilizing MoxiWorks CRM and CMA platforms
- ☐ Hold/Host/Shadow a minimum of 5 MEGA Open Houses or regular Open Houses during the 8-week program
- ☐ Maintain a professional appearance at all times while participating in real estate activities (including Zoom calls)

Your success begins with the right mindset. Your coach will work with you to stay positive and ensure you have the tools needed to be successful. With the right mindset, your opportunities are endless.

I am ready to take my business to the next level and commit to working with the SOAR Coaching Program to help me grow my Career as a Forever Agent at Berkshire Hathaway HomeServices Georgia Properties.

Agent Name _____ Office _____ Date _____

Signature _____ Broker Signature _____

**BERKSHIRE
HATHAWAY**
HomeServices

Georgia
Properties

***Failure to follow through on your commitment and close 6 transactions in your first year provides the right for the Broker to release your Real Estate License.**

Please return this to Coaching@BHHSGeorgia.com

Schedule Details Are Subject To Change