



Congratulations and Welcome!

You have joined Berkshire Hathaway HomeServices Georgia Properties, the Forever Brand. Real Estate is a career that takes commitment, dedication, focus, passion and perseverance.

SOAR helps you form new habits, teaches you the best industry practices, and introduces solid business strategies. This exclusive 6-week performance coaching and accountability program allows our associates to participate in a daily regimen of lead generation activities with focus on high-level skill development. Our upfront goal is for you to quickly build momentum and to achieve long-term success.

SOAR
{INITIAL HERE}

- ☐ Attend SOAR Kick-off Session via ZOOM (Link to be provided)
- ☐ Attend all ZOOM Conference sessions in the 6-week performance coaching program
- ☐ Commit to making 20 contacts daily - 100 contacts per week
- ☐ Record all calls and activities DAILY in online tracker
- ☐ Complete PROPEL Learning Path assignments as directed throughout 6-week session
- ☐ Participate in scripting practice/role play DAILY with accountability partner/group
- ☐ Commit to utilizing MoxiWorks CRM and CMA platforms
- ☐ Hold/Host/Shadow a minimum of 5 MEGA Open Houses or regular open houses, or virtual open houses during the 6-week program
- ☐ Maintain a professional appearance at all times while participating in real estate activities (including Zoom calls)

Your success begins with the right mindset. Your coach will work with you to stay positive and ensure you have the tools needed to be successful. With the right mindset, your opportunities are endless.

I am ready to take my business to the next level and commit to working with the SOAR Coaching Program to help me grow my Career as a Forever Agent at Berkshire Hathaway HomeServices Georgia Properties.

Agent Name _____ Office _____

Signature _____ Date _____

**BERKSHIRE
HATHAWAY**
HomeServices

Georgia
Properties

Please return form to Coaching@BHHSGeorgia.com

****Failure to follow through on your commitment and close 6 transactions in your first year provides the right for the Broker to release your Real Estate License.***

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