

# Coaching & Career Development Calendar

## March 2021

| Date     | Course Name                                              | Day       | Time Start | Time End | Duration | CE Credits | Training Outline                          |
|----------|----------------------------------------------------------|-----------|------------|----------|----------|------------|-------------------------------------------|
| 03/01/21 | Welcome Home Experience                                  | Monday    | 9:00 AM    | 12:00 PM | 3:00     |            |                                           |
| 03/01/21 | SOAR Performance Coaching - Group 1/ Wk 7                | Monday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/01/21 | SOAR Performance Coaching - Group 2/ Wk 3                | Monday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/02/21 | ACCELERATE Day 1 - ZOOM                                  | Tuesday   | 1:00 PM    | 4:00 PM  | 3:00     |            | Welcome, Core Svc, Dept Overview & ProPel |
| 03/03/21 | ACCELERATE Day 2 - ZOOM                                  | Wednesday | 1:00 PM    | 4:00 PM  | 3:00     | 3 hrs      | Tech Tools                                |
| 03/04/21 | SOAR Performance Coaching - Group 1/ Wk 7                | Thursday  | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/04/21 | TOM FERRY - Masters Only - Quarterly Session             | Thursday  | 10:00 AM   | 11:00 AM | 1:00     |            |                                           |
| 03/04/21 | SOAR Performance Coaching - Group 2/ Wk 3                | Thursday  | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/04/21 | ACCELERATE Day 3 - LIVE/ZOOM                             | Thursday  | 1:00 PM    | 4:00 PM  | 3:00     |            | Present & Engage<br>Cobb & Zoom           |
| 03/05/21 | SOAR Interactive Workshop - Group 1/ Wk 7                | Friday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/05/21 | SOAR Interactive Workshop - Group 2/ Wk 3                | Friday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/08/21 | Welcome Home Experience                                  | Monday    | 9:00 AM    | 12:00 PM | 3:00     |            |                                           |
| 03/08/21 | SOAR Performance Coaching - Group 1/ Wk 8                | Monday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/08/21 | SOAR Performance Coaching - Group 2/ Wk 4                | Monday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/08/21 | ELEVATE Kickoff Session                                  | Monday    | 2:00 PM    | 3:30PM   | 1:30     |            |                                           |
| 03/09/21 | Focus Post License - Day 1                               | Tuesday   | 9:00 AM    | 4:00 PM  | 7:00     |            |                                           |
| 03/10/21 | ELEVATE Coaching - Session 1                             | Wednesday | 8:30 AM    | 9:30 AM  | 1:00     |            |                                           |
| 03/10/21 | Focus Post License - Day 2                               | Wednesday | 9:00 AM    | 4:00 PM  | 7:00     |            |                                           |
| 03/10/21 | SOAR MOJO - Group 1/ Wk 8 & Group 2/ Wk 4                | Wednesday | 2:00 PM    | 4:00 PM  | 2:00     |            |                                           |
| 03/11/21 | Focus Post License - Day 3                               | Thursday  | 9:00 AM    | 4:00 PM  | 7:00     |            |                                           |
| 03/11/21 | SOAR Performance Coaching - Group 1/ Wk 8                | Thursday  | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/11/21 | SOAR Performance Coaching - Group 2/ Wk 4                | Thursday  | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/12/21 | Focus Post License - Day 4                               | Friday    | 9:00 AM    | 4:15 PM  | 7:00     | 3 hrs      | License Law 1p-4:15p                      |
| 03/12/21 | SOAR Interactive Workshop - Group 1/ Wk 8                | Friday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/12/21 | SOAR Interactive Workshop - Group 2/ Wk 4                | Friday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/12/21 | SOAR Performance Coaching Kick-Off - Group 1             | Friday    | 1:00 PM    | 3:00 PM  | 1:30     |            |                                           |
| 03/15/21 | Welcome Home Experience                                  | Monday    | 9:00 AM    | 12:00 PM | 3:00     |            |                                           |
| 03/15/21 | SOAR Performance Coaching - Group 1/ Wk 1                | Monday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/15/21 | Jason Pantana (TF Organization) - Elevate Your Marketing | Monday    | 10:00 AM   | 11:00 AM | 1:00     |            |                                           |
| 03/15/21 | SOAR Performance Coaching - Group 2/ Wk 5                | Monday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/16/21 | ACCELERATE Day 1 - ZOOM                                  | Tuesday   | 1:00 PM    | 4:00 PM  | 3:00     |            | Welcome, Core Svc, Dept Overview & ProPel |
| 03/17/21 | ELEVATE Coaching - Session 2                             | Wednesday | 8:30 AM    | 9:30 AM  | 1:00     |            |                                           |
| 03/17/21 | ACCELERATE Day 2 - ZOOM                                  | Wednesday | 1:00 PM    | 4:00 PM  | 3:00     | 3 hrs      | Tech Tools                                |
| 03/18/21 | SOAR Performance Coaching - Group 1/ Wk 1                | Thursday  | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/18/21 | SOAR Performance Coaching - Group 2/ Wk 5                | Thursday  | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |
| 03/18/21 | ACCELERATE Day 3 - LIVE/ZOOM                             | Thursday  | 1:00 PM    | 4:00 PM  | 3:00     |            | Present & Engage<br>Peachtree City & Zoom |
| 03/19/21 | SOAR Interactive Workshop - Group 1/ Wk 1                | Friday    | 9:00 AM    | 10:00 AM | 1:00     |            |                                           |
| 03/19/21 | Code of Ethics                                           | Friday    | 10:00 AM   | 1:00 PM  | 3:00     | 3 hrs      |                                           |
| 03/19/21 | SOAR Interactive Workshop - Group 2/ Wk 5                | Friday    | 10:30 AM   | 11:30 AM | 1:00     |            |                                           |

## Coaching & Career Development Calendar March 2021

| Date     | Course Name                                             | Day       | Time Start | Time End | Duration | CE Credits | Training Outline |
|----------|---------------------------------------------------------|-----------|------------|----------|----------|------------|------------------|
| 03/22/21 | Welcome Home Experience                                 | Monday    | 9:00 AM    | 12:00 PM | 3:00     |            |                  |
| 03/22/21 | SOAR Performance Coaching - Group 1/ Wk 2               | Monday    | 9:00 AM    | 10:00 AM | 1:00     |            |                  |
| 03/22/21 | SOAR Performance Coaching - Group 2/ Wk 6               | Monday    | 10:30 AM   | 11:30 AM | 1:00     |            |                  |
| 03/24/21 | ELEVATE Coaching - Session 3                            | Wednesday | 8:30 AM    | 9:30 AM  | 1:00     |            |                  |
| 03/24/21 | SOAR MOJO - Group 1/ Wk 2 & Group 2/ Wk 6               | Wednesday | 2:00 PM    | 4:00 PM  | 2:00     |            |                  |
| 03/25/21 | SOAR Performance Coaching - Group 1/ Wk 2               | Thursday  | 9:00 AM    | 10:00 AM | 1:00     |            |                  |
| 03/25/21 | SOAR Performance Coaching - Group 2/ Wk 6               | Thursday  | 10:30 AM   | 11:30 AM | 1:00     |            |                  |
| 03/26/21 | SOAR Interactive Workshop - Group 1/ Wk 2               | Friday    | 9:00 AM    | 10:00 AM | 1:00     |            |                  |
| 03/26/21 | SOAR Interactive Workshop - Group 2/ Wk 6               | Friday    | 10:30 AM   | 11:30 AM | 1:00     |            |                  |
| 03/29/21 | SOAR Performance Coaching - Group 1/ Wk 3               | Monday    | 9:00 AM    | 10:00 AM | 1:00     |            |                  |
| 03/29/21 | Jeff Mays (TF Organization) - Elevate Your Sales Skills | Monday    | 10:00 AM   | 11:00 AM | 1:00     |            |                  |
| 03/29/21 | SOAR Performance Coaching - Group 2/ Wk 7               | Monday    | 10:30 AM   | 11:30 AM | 1:00     |            |                  |
| 03/31/21 | ELEVATE Coaching - Session 4                            | Wednesday | 8:30 AM    | 9:30 AM  | 1:00     |            |                  |