

ELEVATE

PERFORMANCE COACHING

ELEVATE COMMITMENT TERMS

Kickoff Session (via Zoom)

Meets Wednesdays at 8:30am on Zoom

I am ready to take my business to the next level and commit to participating in ELEVATE with an "all-in" mindset.
My goal is to generate no less than 1-2 transactions per month over a 12-month period.

I commit to the following:

- ☐ Attend Zoom Kickoff Session
- ☐ Attend ALL Zoom Conference Sessions each Wednesday for 4 weeks
- ☐ Actively participate on Zoom call with camera on
- ☐ Meet with accountability partner to set goals and monitor progress (minimum 3 times per week)
- ☐ Actively lead generate DAILY
- ☐ Manage Elevate scorecard with DAILY activities and submit to coach at the end of each week
- ☐ Record a summary of WEEKLY activities via the online tracker
- ☐ Activate MoxiEngage CRM and have contacts loaded prior to launch of program
- ☐ Utilize MoxiPresent and MoxiEngage to enhance client interaction and productivity
- ☐ Host a minimum of 3 Open Houses during the 4-week program
- ☐ Always maintain a professional appearance while participating in real estate activities (including Zoom calls)

ELEVATE is a higher level of coaching and accountability to assist with building your business and sales pipeline. Participants are expected to engage and prioritize with focus, discipline, and perseverance throughout the program.

Agent Name _____ Office _____ Date _____

Signature _____ Broker Signature _____

**BERKSHIRE
HATHAWAY**
HomeServices

Georgia
Properties

***Failure to follow through on your commitment provides the right for Broker/Coach to remove you from ELEVATE.**

Please sign and return this form to coaching@bhhsgeorgia.com