

HOME QUARTERLY: WHO'S WHO IN RESIDENTIAL REAL ESTATE

JUDSON ADAMSON

Company: Atlanta Communities Real Estate Brokerage LLC

Title: CEO, Founder

Education: Bachelor's degree in business administration, accounting

Career highlights: Adamson began his real estate brokerage career in 1990 and in 2009 founded Atlanta Communities Real Estate Brokerage. With more than 1,600 realtors, the firm's 2020 sales volume was in excess of \$3.2 billion.

www.atlantacommunities.net



DAVID ALLMAN

Company: Regent Partners LLC

Title: Founder and Chairman

Education: Bachelor's degree from Dartmouth College

Career highlights: Allman has been in real estate since 1980. He is in numerous real estate, civic and ministry initiatives. Allman serves as a national trustee for Urban Land Institute and is past chairman for the Atlanta District Council of ULI. He also is chair of the Eleazar Wheelock Society at Dartmouth College, and of Opportunity International Nicaragua.

www.regentpartners.com



BONNEAU ANSLEY

Company: Ansley Real Estate

Title: Founder and CEO

Education: Bachelor's degree from The University of Georgia

Career highlights: Ansley has built, developed and sold more than \$1 billion over his career, which spans 20 years. He launched Ansley Real Estate in December 2015. Ansley Real Estate supports Children's Healthcare of Atlanta with proceeds of sales being donated to their hospitals. To date, the company has donated over \$300,000 to CHOA.

www.ansleyre.com



GLENNIS BEACHAM

Company: Beacham & Company, Realtors

Title: Founder

Education: Master's degree from Auburn University

Career highlights: Beacham began her real estate career in 1982. Prior to founding her own real estate firm in 2006, Beacham was the top agent for 13 years. She has sold more homes priced \$1 million or more than any other agent in Atlanta. She is a member of the prestigious Billionaire's Club of Who's Who in Luxury Real Estate.

www.beacham.com



GREG BENNETT

Company: Smith Douglas Homes

Title: President and CEO

Education: Berry College

Career highlights: Bennett's career began with a custom home builder before he joined Colony Homes, where he spent 17 years and was the Atlanta Region President when the company was purchased by KB Home in 2003. He stayed on as Executive Vice President with KB Home until he founded his own home building company in 2004, which he operated until joining Smith Douglas Homes in 2015.

www.smithdouglas.com



DAVID BOEHMIG

Company: Atlanta Fine Homes Sotheby's International Realty

Title: President and CEO

Education: Bachelor's degree from Georgia State University

Career highlights: Boehmig is past president of Atlanta Realtors Association. He also serves on the boards for First Multiple Listing Service. His civic involvement includes serving on the boards of the Atlanta Mission and Orchard Ministry. Boehmig is also a member of the Atlanta Rotary Club.

www.atlantafinehomes.com



JENNI BONURA

Company: Harry Norman, Realtors

Title: President and CEO

Education: Bachelor's degree from Samford University

Career highlights: Bonura's experience in the tech industry prior to her real estate career, as well as marketing and sales management roles, influence her. She was recognized as one of 2020's Most Admired CEOs by Atlanta Business Chronicle and leads the 15-office organization of more than 1,000 associates and employees.

www.harrynorman.com



JAMES BORDERS

Company: Novare Group

Title: President and CEO

Education: Bachelor's degree in mechanical engineering from Georgia Tech; JD/MBA from University of Georgia

Career highlights: In 1992, Borders founded the predecessor of Novare Group. Borders serves on the board of Brand Properties, Buckhead Coalition, Midtown Alliance, Central Atlanta Progress, Georgia Advanced Technology Ventures, Georgia Tech Foundation and Tanner Hospital Foundation.

www.novaregroup.com



PATRICIA BRADFORD

Company: DeKalb Board of Realtors

Title: President

Career highlights: Bradford started her career at Delta Air Lines Inc. and worked there for 36 years. She began her career in real estate in 2003 with Coldwell Banker and in 2018 moved to Better Homes and Gardens Metro Broker. She received the Captain of Industry Award from the Atlanta Board of Realtors in 2013 and the Mary V. Nelson award from the DeKalb Association in 2015.

www.dekalbrealtors.com



STEVE BROCK

Company: Brock Built LLC

Title: Founder and President

Education: Bachelor's degree from The University of Georgia

Career highlights: Brock has built over 1,300 homes and altered the landscape of Atlanta's Westside. Brock Built has won dozens of awards. Brock serves as a life director on the board of the Greater Atlanta Home Builder's Association and has been named Builder at Large.

www.brockbuilt.com



RICK CARRUTHERS

Company: Taylor Morrison Homes

Title: Division President

Education: Bachelor's degree from Excelsior College; MBA from Georgia Southern University

Career Highlights: Carruthers has more than 35 years of experience in the homebuilding industry. Prior to joining Taylor Morrison, he was with Century Communities Inc., KB Home, John Wieland Homes and Neighborhoods, and Atlantic Homes.

www.taylormorrison.com



DARYL CHAFIN

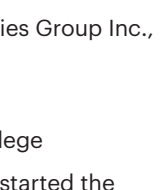
Company: Clayton Properties Group Inc., dba Chafin Builders

Title: Vice President

Education: Gainesville College

Career highlights: Chafin started the company in 1996 with his brother Eric, building over 7,000 homes. The company has won over 100 awards and donated time and materials to build homes for the Georgia Transplant Foundation. Chafin Communities was purchased in 2015 by Clayton Properties Group Inc., a Berkshire Hathaway Company, where Daryl and his brother oversee the Atlanta division.

www.chafincommunities.com



KAY EVANS

Company: Keller Williams Realty

Title: Co-Owner, Southeast region

Education: Bachelor's degree from University of Louisiana, Lafayette

Career highlights: Evans, along with partner Bob Kilinski, has been recognized as the Top Performing Real Estate Organization in Metro Atlanta since 2011. The region has, for multiple, consecutive years been the No. 1 region throughout all regions in the Keller Williams Realty International, headquartered in Austin, Texas.

www.kwsoutheast.com



BRYAN FAIR

Company: Keller Williams Realty/Atlanta Partners; Keller Williams Realty NY Tri-State

Title: Owner/Operator Keller Williams Realty/Atlanta Partners, and Operating Principal of Keller Williams Realty NY Tri-State and Manhattan Regions

Education: Bachelor's degree from Colgate University

Career highlights: Fair is the owner/operator of 16 KW offices in Atlanta and 42 offices in NY Tri-State and Manhattan. He and his wife Marci operate Kares 4 Kids.

www.kw.com



DANIEL FORSMAN

Company: Berkshire Hathaway HomeServices | Georgia Properties

Title: President and CEO

Education: Bachelor's Degree from The University of Georgia

Career Highlights: Forsman was inducted into the national RIS Media Hall of Fame. He is past president of the Atlanta Realtors Association and has received numerous awards. Under his leadership, the company has grown to over 1,600 associates in 26 locations across greater Atlanta and experienced its best year ever in 2020 with over \$4.4 billion in sales.

www.BHHSGeorgia.com



SHIRLEY GARY

Company: Engel & Völkers Buckhead Atlanta

Title: Qualifying Broker/License Partner

Career highlights: Gary started her own firm in 2008. Her new homes division has represented metro Atlanta homebuilders in more than 300 communities with over 3,000 new homes sold. She expanded her real estate operations in 2015 and 2018 with the addition of Engel & Völkers Buckhead Atlanta and Atlanta North Fulton to expand her sales to more than \$300 million annually.

www.shirleygary.evrealstate.com



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LORI LANE

Company: Berkshire Hathaway HomeServices | Georgia Properties

Title: Senior Vice President and Managing Broker

Education: Bachelor's from University of Southern California

Career Highlight: Since 2006, Lane has led the New Homes Division. Lane has won hundreds of OBIES and led Berkshire Hathaway HomeServices Georgia Properties to become the first real estate company to win the MAX Award (Marketing Award for Excellence).

www.bhhsgeahomes.com | www.luxuryredefined.com



KEVIN LEVENT

Company: Better Homes and Gardens Real Estate Metro Brokers

Title: President and CEO

Career highlights: Levent joined Metro Brokers in 1985 as a sales associate and assumed the role of president and CEO in 1996. He has grown Better Homes and Gardens Real Estate Metro Brokers to be the largest BHGRE brokerage in the country. Levent is a national director and member of the Real Estate Advisory Group of the National Association of Realtors, along with holding several other board roles.

www.metrobrokers.com



RYAN LEWIS

Company: Ashton Woods Homes, Atlanta

Title: Chief Operating Officer

Education: Bachelor's degree from Georgia Southern University

Career highlights: Lewis was named chief operating officer of Ashton Woods, Atlanta in 2017. He previously served as division president of the Carolinas. Lewis joined Ashton Woods in 2013 with 15 years of experience serving in regional and national roles in purchasing, estimating, construction and operational capacities.

www.ashtonwoods.comx



CYNTHIA LIPPERT

Company: Atlanta Realtors Association

Title: President

Education: Bachelor's degree from The University of Georgia

Career highlights: Lippert is currently serving as the 2021 President of Atlanta Realtors Association. In addition, she is managing broker of Ansley Real Estate's North Atlanta office. Lippert has served on the Board of Governors for Georgia Institute of Real Estate since 2011, and in 2016 was appointed Dean of the Board of Governors.

www.atlantarealtors.comxx



DORRIE LOVE

Company: Georgia Realtors

Title: President

Education: Bachelor's degree from The University of Georgia

Career highlights: Licensed since 1996, Love is an associate broker for Harry Norman, Realtors, and is a member of the Fayette County Board of Realtors. She was FCBOR's president in 2012 and their Realtor of the Year in 2018. She is an NAR director and currently serves as a member of the RPAC Major Investor Council.

www.garealtor.comxx



PATRICK MALLOY

Company: Patrick Malloy Communities

Title: CEO/Owner

Education: Bachelor's degree from Vanderbilt University; MBA from Pepperdine University

Career highlights: Malloy founded Patrick Malloy Communities in 1994 and has developed over 7,000 homesites and built 5,000-plus homes in metro Atlanta with more than \$2.5 billion in sales. PMC has been on the top 20 Homebuilder list multiple times and has won many professionalism awards.

www.pmcommunities.com



GREG MARK

Company: Cushman & Wakefield

Title: Senior Managing Director

Education: James Madison University and West Virginia University

Career highlights: Mark is currently responsible for Cushman & Wakefield's east coast operations. He previously served as senior vice president of Pinnacle, which was acquired by Cushman & Wakefield in 2020. Mark is a member of the National Apartment Association and the Atlanta Apartment Association.

<https://www.cushwakeliving.com/>



RYAN MARSHALL

Company: PulteGroup Inc.

Title: President and CEO

Education: Bachelor's degree from University of Utah; MBA from Arizona State University

Career highlights: In September 2016, Marshall was promoted to President and CEO of PulteGroup Inc. Previous roles include president for the company's Southeast area, area president for Florida, division president in South Florida and Orlando, and area vice president of finance.

www.pultegroupinc.com



JAMIE MERTZ

Company: Virtual Properties Realty LLC

Title: Broker/Chief Operating Officer

Education: Bachelor's degree from University of South Florida

Career highlights: Mertz licensed as an agent in 1998 and as a broker in 2006. She manages over 4,000 agents and 14 offices. She is 400N Realtors Association President, Circle of Excellent Committee Chair, GAR State Director, NAR Large Firm Director, and NAMAR Board Past MDC Committee Chair, and has received numerous awards.

www.virtualpropertiesrealty.com



DEBORAH NAGEL

Company: Cobb Association of Realtors

Title: President

Career Highlights: Nagel is the Broker/Owner of Atlanta Homes Real Estate, LLC. She currently serves on the National Association of Realtors and Georgia Association of Realtors Boards of Directors, was nominated for Realtor of the Year of the Georgia Association of Realtors by the Cobb Association of Realtors for 2021, and was Cobb Association of Realtor of the Year in 2018.

www.cobbrealtors.com



JOHN O'CALLAGHAN

Company: Atlanta Neighborhood Development Partnership Inc.

Title: President and CEO

Education: Bachelor's from Georgia Tech

Career highlights: O'Callaghan leads the organization's programs to develop, finance and advocate for affordable housing. He spent nearly a decade in local government as a Fulton County Commissioner, Atlanta City Councilmember and Director of Intergovernmental Affairs. He serves on several boards.

www.andpi.org



GREG OTT

Company: Century Communities

Title: Atlanta Division President

Education: Bachelor's degree from the West Chester University of Pennsylvania

Career highlights: Before joining Century Communities, Ott was the vice president of operations for Lennar. Before joining Lennar, he was director of construction for Richmond American Homes in Maryland. He also spent over six years in Atlanta as the director of operations for Oakwood Village Companies.

www.centurycommunities.com



EGBERT PERRY

Company: The Integral Group LLC

Title: CEO, Chair - Executive Committee

Education: Bachelor's and master's degrees in civil engineering from University of Pennsylvania; MBA from The Wharton School

Career highlights: Integral is a 300-person national community development and CRE firm he co-founded in 1993, with operations in 18 cities. Previously he spent 13 years at H.J. Russell & Co. He serves on numerous boards and has won many industry awards.

www.integral-online.com



ANDY PETERS

Company: The Peters Company at Keller Williams Realty Chattahoochee North

Title: Co-Founder

Education: Bachelor's degree from Furman University

Career highlights: Peters is also qualifying broker and operating partner for the Georgia Legacy Group of nearly 1,400 associates within KW North Atlanta, KW Realty Consultants and KW Chattahoochee North. He is a speaker, trainer and coach specializing in team growth and marketing.

thepeterscompany.com



JENNY PRUITT

Company: Atlanta Fine Homes Sotheby's International Realty

Title: Executive Chairman and Founder

Education: Attended Georgia State University; graduate of Massey Business College

Career highlights: Pruitt began her career in 1968 and established Jenny Pruitt & Associates in 1988. In 2007, she and her business partner, David Boehmig, opened Atlanta Fine Homes Sotheby's International Realty, whose 500 agents had more than \$3.4 billion in sales in 2020. Pruitt has won numerous accolades.

www.atlantafinehomes.com



NORMAN RADOW

Company: The RADCO Cos.

Title: Founder and CEO

Education: Bachelor's degree from SUNY Plattsburgh; law degree from New York Law School

Career highlights: Radow established The RADCO Companies more than 25 years ago. For 10 years, Radow served as vice chairman and then chairman of the Kennesaw State University Foundation Board of Trustees. The KSU Norman J. Radow College of Humanities and Social Sciences is named for him.

www.radco.us

