



BHHS GEORGIA LISTING BLITZ

AUGUST 1 - SEPTEMBER 30, 2022

Action Item Checklist Week 1

Name _____

LISTINGS

_____ How many new active listings this week

ACTION ITEMS

_____ Week 1 David Knox Videos

_____ Sherri Johnson "Business Planning And Goal Setting"

_____ ADD 5 new contacts to your CRM

_____ Conduct 5 follow-up calls and write 2 personal notes

_____ Hand out 5 business cards a day (35 total)

TRAINING

_____ David Knox Zoom

_____ Regional Huddle



Scan here to log your points
on the online tracker for the week!
Due by 3pm each Friday