



# BHHS GEORGIA LISTING BLITZ

AUGUST 1 - SEPTEMBER 30, 2022

## Action Item Checklist Week 5

Name \_\_\_\_\_

### LISTINGS

\_\_\_\_\_ How many new active listings this week

### ACTION ITEMS

\_\_\_\_\_ Week 5 David Knox Videos

\_\_\_\_\_ Sherri Johnson "Listing Presentation" training

\_\_\_\_\_ Create a Listing Presentation in MOXI Present

\_\_\_\_\_ Find a partner to roleplay with and do a mock listing presentation/appointment

\_\_\_\_\_ Hand out 5 business cards a day (35 total)

### TRAINING

\_\_\_\_\_ Zoom- Mock Listing Appointment: Delivering the Listing Presentation & Converting to a Listing with Blake & Carolyn

\_\_\_\_\_ Regional Huddle



Scan here to log your points on  
the online tracker for the week!  
Due by 3pm each Friday

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HomeServices

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