



BHHS GEORGIA LISTING BLITZ

AUGUST 1 - SEPTEMBER 30, 2022

Action Item Checklist Week 5

Name _____

LISTINGS

_____ How many new active listings this week

ACTION ITEMS

_____ Week 5 David Knox Videos

_____ Sherri Johnson "Listing Presentation" training

_____ Create a Listing Presentation in MOXI Present

_____ Find a partner to roleplay with and do a mock listing presentation/appointment

_____ Hand out 5 business cards a day (35 total)

TRAINING

_____ Zoom- Mock Listing Appointment: Delivering the Listing Presentation & Converting to a Listing with Blake & Carolyn

_____ Regional Huddle



Scan here to log your points on
the online tracker for the week!
Due by 3pm each Friday

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