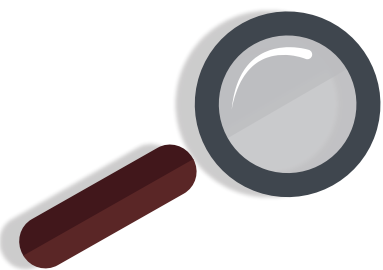


# 6 Costly Home Seller Mistakes



## Skipping the Home Inspection



Scheduling a home inspection could save you a lot of time and frustration depending on the age of your home. You can address the issues on your own time and budget.

## Overpricing Your Home



Overpricing your home can lead to issues. If you list your home above your price range, you're likely to end up selling your home after multiple price drops for less than you would if you had priced it right to begin with.

## Using Unflattering Photos



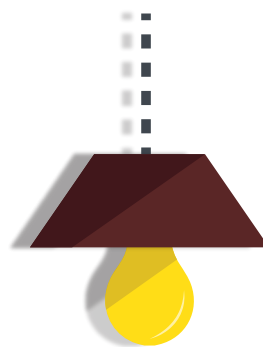
In today's world, more than 90% of all buyers search online for their homes. This means that good photos of your home are important because you never get a second chance to make a first impression on home buyers.

## Neglecting Necessary Repairs



If you don't take care of repairs before your house goes on the market, you could lose a lot of money. It will cost you less out of pocket to fix things ahead of time, rather than have buyers see your house in disrepair.

## Dark and Dirty Homes



Good lighting can make your home feel more inviting. Dark homes aren't appealing to buyers and you shouldn't rely on the buyer's agent to turn on the lights. While you may not want to hire a professional stager, you can do minor staging things yourself.

## Refusing to Remove Clutter



One way to save money while improving your home is to declutter and create a sense of spaciousness throughout. It doesn't cost anything to get rid of things that you no longer need on your kitchen counter-tops and overstuffed closets.

### Sources:

[www.realtor.com](http://www.realtor.com)

[www.forbes.com](http://www.forbes.com)

[www.investopedia.com](http://www.investopedia.com)