**Dallas Regional Chamber Q & A**

**Provide a brief description of your organization and its work in the Dallas region.**

Ebby Halliday Real Estate Inc. is the largest independently owned residential real estate company in Texas and ranks 10th in the nation for closed sales volume. Founded in 1945, the company, with approximately 1,700 sales associates and staff in 31 North Texas offices, participated in 19,200 property transactions last year, with a sales volume of more than $6.64 billion. The company also ranks as the luxury market leader in North Texas, selling more million-dollar homes than any other brokerage. Ebby Halliday, REALTORS® was founded on three principles of service: service to the client, service to the industry and service to the community. For 70 years, the company has been proud to call the Dallas region home, and very proud to place service to others at the forefront of everything it does.

**Why is supporting the DRC’s efforts to lead economic development, drive improvements in public education, and influence public policy important to Ebby Halliday?**

At Ebby Halliday, we’re bullish on the Dallas region. So many people and corporations are discovering what we have known for a long time: North Texas offers the ideal climate in which to do business. Our friendly people, location in the Central Time Zone, affordable housing, world-class airports offering access to North American cities and destinations across the globe, a business-friendly environment and no state income tax make our region the perfect place to call home. The DRC’s efforts to strengthen our local economy, drive improvements in public education, and to support and promote public policy that improves the business environment are in line with our company’s core operating principles. We, like the DRC, believe the Dallas region is the most desirable place to live in the United States.

**How does your organization help drive economic development in this area?**

Ebby Halliday is the market-share leader in the Dallas region. Our sales associate and staff work tirelessly to promote our region and to introduce new residents to its superb quality of life. In addition to our status as the market-share leader, Ebby Halliday is home to the largest independently owned in-house Relocation Division in North Texas. Last year, the division, which assists many of our region’s best-known corporations and their employees, as well as many individuals, helped thousands of people relocate to North Texas. These new residents ensure that the region’s economy continues to prosper.

**How does your organization benefit from economic development in this area?**

The impressive economic development of the Dallas region has been key to our company’s growth since its founding. Starting as a one-woman office in 1945, Ebby Halliday Real Estate Inc. has grown to include 31 offices located throughout the area, three real estate brands, and affiliated mortgage, insurance and title companies. We love the Dallas region and we love introducing new residents to North Texas.

**What differentiates Ebby Halliday from other real estate companies in the Dallas market?**

In a word: Service. Early on, Ebby set the stage for our company to not only focus on meeting the needs of homebuyers and sellers, but for our company to give back to the community and to prepare the foundation for the next generation in so many ways. Our roots in Dallas are deep and our philanthropic work in the region is substantial and impactful. A few of our efforts include a longtime sponsorship of the family friendly Dallas Children’s Health Holiday Parade, the Dallas Symphony Orchestra’s popular DSO on the GO concert series, and Southern Methodist University’s renowned Tate Lecture Series. In the past year alone, we have seen the opening of The Ebby House at Juliette Fowler Communities, a residential program that seeks to reverse the negative trends and outcomes too often faced by young women aging out of foster care, and Ebby’s Place at the YWCA of Metropolitan Dallas, which helps to lift economically challenged working women out of poverty.